



MITS

MADANAPALLE INSTITUTE OF TECHNOLOGY & SCIENCE

(Deemed to be University under Section 3 of UGC Act, 1956)



DATTHA
INSTITUTE

MEMORANDUM OF UNDERSTANDING (MoU)

Between

Madanapalle Institute of Technology & Science (MITS) Deemed to be University
Madanapalle, Andhra Pradesh, India.

and

DATTHA INSTITUTE, BANGALORE, India.

1. PREAMBLE

This Memorandum of Understanding (MoU) is entered into on the date of signature below between **Madanapalle Institute of Technology & Science (MITS) Deemed to be University**, Madanapalle-517325, Andhra Pradesh, India, a premier academic institution offering Engineering (B.Tech), Management (MBA), Master of Computer Applications (MCA), and Master of Technology (M.Tech) programs and Ph.D. programs with research and consultancy mandates, and **Dattha Institute**, a Service organization based in Bangalore, Karnataka engaged in providing professional certification and skill development in financial markets, stock market trading, and emerging technologies.

2. PURPOSE OF THE MoU

The purpose of this MoU is to establish a formal framework between **MITS & Dattha Institute** to:

- 1. Skill Development & Certification:** Collaborate on delivering industry-certified training programs in Stock Markets, FinTech, and AIML to bridge the gap between academic learning and professional requirements.
- 2. Trainer-Led Training (TLT) Services:** Provide expert, instructor-led workshops and curriculum design for students or corporate teams to ensure mastery of high-demand technical and financial skills.
- 3. Digital Infrastructure & IT Solutions:** Offer specialized software development and digital transformation services, such as web and app development, to enhance the partner's technological capabilities.
- 4. Placement & Internship Support:** Establish a recruitment pipeline connecting trained candidates to internships and full-time roles through the institute's extensive network of 80+ corporate partners.

3. SCOPE & KEY COLLABORATION AREAS

3.1 Student Internships & Project-Based Learning

- Internships:** MITS shall nominate qualified students for 4 weeks to 8 weeks internships or project works at Dattha Institute's facilities.

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- Duration: Typically, 04 to 08 weeks for **MBA Students** and aligned to MITS academic calendar.
- Student selection: Based on academic merit, skill fit, and Dattha Institute's specific requirements.
- Supervision: Dual mentorship by MITS faculty and Dattha Institute's technical lead.

3.2 Skill Development Programme

- 1. Practical-First Learning:** Prioritizes an 80% hands-on and 20% theory ratio, ensuring students master technical tools through live projects related to Management and real-world simulations.
- 2. Industry-Led Training:** Courses are delivered by active industry experts to bridge the gap between classroom theory and current professional demands.
- 3. Integrated Internship & Placement:** Provides direct access to an LMS-based internship portal and a network of 80+ corporate partners for immediate career transition.
- 4. National Certification:** Issues industry-recognized credentials (e.g., NASSCOM, Future Prime India) that validate student competency for global recruiters.

3.3 Placement & Recruitment Interface

- **Direct Placement Pathway:** Dattha Institute considers to evaluating MITS final-year students for direct placement/recruitment. MITS shall coordinate campus interviews, presentations, and candidate profiles with any corporate companies in their purview.
- **Lateral Hiring & Internship-to-Job:** High-performing interns may be offered internship-extension or direct employment as per Dattha Institute's policy and MITS recommendations.

4. ROLES & RESPONSIBILITIES

4.1 MITS Shall

- 1. Student Nomination & Coordination:** Identify, nominate, and monitor MITS students for internships, projects, and visits. Ensure academic standards, attendance, and learning outcome documentation.
- 2. Faculty Engagement:** Nominate qualified faculty for consultancy, research, and teaching assignments. Coordinate their availability and ensure knowledge transfer back to curricula.
- 3. Infrastructure & Labs:** Provide access to laboratories, testing facilities, CAD suites, and workshops for:
 - Student project execution
 - Faculty consultancy and prototyping
 - Dattha Institute employee training and upskilling- as and when required
- 4. Quality Assurance:** Maintain academic rigor, ensure student conduct and safety compliance, and collect feedback from Dattha Institute on student and faculty performance.
- 5. Documentation & Reporting:** Maintain records of internships, projects, consultancy outcomes, and participant feedback. Provide **quarterly progress reports** to Dattha Institute's designated contact.



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6. **Liaison Officer:** Establish a dedicated **Placement coordinator of School of Management** to manage day-to-day coordination with Dattha Institute.

4.2 Dattha Institute Shall

1. **Internship & Project Hosting:** Identify internship positions and live project opportunities for MITS students. assign mentors, provide facilities, and document learning outcomes.
2. **Student & Faculty Feedback:** Provide structured feedback on student/faculty performance, identifying strengths and areas for improvement. Share this with MITS for curriculum enhancement.
3. **Recruitment & Placement:** Participate in MITS campus recruitment drives (as per annual agreement). Interviewing final-year students and extend placement offers for competitive talent.
4. **Guest Lectures & Workshops:** Nominate Industry experts to deliver monthly guest talks and co-design quarterly workshops for MITS students and faculty.
5. **Knowledge Sharing:** Share (within confidentiality limits) process descriptions, technical specifications, industry challenges, and best practices to inform MITS curriculum and research focus.
6. **Coordination & Communication:** Designate a **Single Point of Contact (SPOC)** from Dattha Institute's HR/Operations/Innovation team to manage all coordination with MITS.
7. **Commitment Letters:** Provide annual **Letter of Intent (LOI)** specifying:
 - o Number of internship positions and project opportunities
 - o Preferred internship duration and timing (aligned to MITS semesters)
 - o Skill/discipline focus
 - o Placement targets and recruitment timeline

5. GOVERNANCE & REVIEW MECHANISM

5.1 Collaboration Oversight (Coordination, Not Hierarchical)

A **Collaboration Coordination Group (CCG)** shall be constituted to oversee implementation and ensure mutual satisfaction:

MITS Representatives:

- Vice Chancellor/ Assistant Director, Industry Relations / Dean/ HoD
- One Faculty Nominee (rotating annually by department)
- Dean, Academic Affairs (optional, for curriculum matters)

Dattha Institute Representatives:

- Single Point of Contact (SPOC) – HR / Operations / Innovation Lead
- Department Head or Manager (where students are placed)
- (Optional) Sustainability or R&D Lead (if innovation projects are active)

5.2 Joint Meetings & Functions

- **Frequency:** Bi-annual (June and December) + ad-hoc meetings as needed (virtual or in-person).
- **Venue:** Alternating between MITS and Dattha Institute facilities (or virtual).
- **Key Agenda Items:**
 - o Track internship placements, student feedback, and Dattha Institute satisfaction
 - o Review project completions and deliverables
 - o Monitor skill Programme participation and outcomes.


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- Plan next-cycle placements, visits, and training initiatives
- Address operational challenges, grievances, and bottlenecks
- Update annual commitments and Letter of Intent for subsequent year

6. DURATION & RENEWAL

1. **Initial Term:** This MoU shall be valid for **three (3) years** from the date of execution.
2. **Automatic Renewal:** Upon expiry, the MoU shall automatically renew for successive **two-year periods**, unless either party provides written notice of non-renewal **at least 90 days** prior to expiry.
3. **Amendment:** Any modifications to the scope, terms, or obligations may be made by mutual written consent, documented via an amendment addendum signed by both parties.
4. **Continuation of Ongoing Activities:**
 - Any student internships in progress at the time of termination shall **continue to be completed**.
 - Ongoing projects shall be concluded or handed over as mutually agreed.
 - Final documentation and settlement shall be completed within 60 days of termination notice.

7. FINANCIAL ARRANGEMENTS

1. **No Monetary Exchange Between Institution & Dattha Institute:** This MoU does not involve financial payments between MITS and Dattha Institute. Each party bears its own operational costs.
2. **Internship & Project Engagement:**
 - **Dattha Institute may provide:** Stipend to interns (optional, as per Dattha Institute's policy), facility access, materials for projects.
 - **MITS may provide:** Student working, faculty expertise, laboratory facilities (at concessional/no cost as a partnership contribution).
3. **Consultancy Projects:**
 - Consulting rates (if applicable to faculty R&D) shall be agreed in a **separate Consulting Agreement** for each project, typically at 20–40% below market rate as a partnership incentive.

8. CONFIDENTIALITY & INTELLECTUAL PROPERTY

8.1 Confidential Information (Mutual Protection)

Both parties may share sensitive business, technical, or process information during collaboration. Such information shall:

- **Be used solely** for purposes outlined in this MoU
- **Be protected from unauthorized disclosure** by both parties and their representatives
- **Be clearly marked** as "Confidential" when shared (email, document header, or verbal acknowledgment)
- **Be returned or destroyed upon request** or termination of MoU
- **Not be disclosed to third parties** without prior written consent of the originating party

Exception: Information required by law (Right to Information Act, government directive, court order) to be disclosed; the disclosing party shall provide **72 hours' notice** to the originating party to enable assertion of confidentiality protections.

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8.2 Student & Participant Data Protection

- Student internship records, feedback, and performance assessments shall be maintained per MITS data governance policies.
- Dattha Institute shall not disclose MITS student information without explicit student consent.
- Similarly, MITS shall not disclose Dattha Institute proprietary or confidential information without consent.

9. TERMINATION & DISPUTE RESOLUTION

9.1 Termination Provisions

1. **Mutual Termination:** Both parties may agree to terminate by mutual written consent, with clear documentation of reasons and transition plan.
2. **Unilateral Termination:** Either party may terminate by providing **90 days advance written notice** if:
 - Material breach of MoU occurs and is not remedied within 30 days of written notice
 - Unforeseen circumstances (force majeure, business discontinuation etc.)
3. **Automatic Termination:** This MoU shall automatically expire at the end of each renewal period unless both parties affirm continuation via a renewal letter.

9.2 Continuation of Ongoing Work

- **Active Internships:** Shall continue until completion (typically 4–12 weeks from termination notice).
- **Skill Programmes:** Ongoing batches shall complete and receive certifications.
- **Projects & Consultancy:** May continue if parties mutually agree, or be concluded within 60 days.



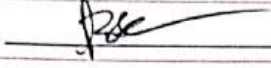
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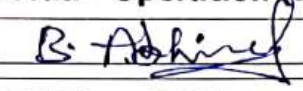
10. SIGNATORIES

This MoU is executed by authorized representatives of both parties:

For Madanapalle Institute of Technology & Science (MITS) Deemed to be University:

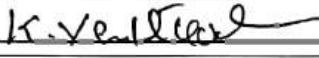
Name	Dr. D. Bhanu Sree Reddy
Designation	Professor & Dean - School of Management
Signature & Seal	 DEAN School of Management Madanapalle Institute of Technology & Science (Deemed to be University) MADANAPALLE - 517 325, A.P India
Date	15 th June 2026

For Dattha Institute:

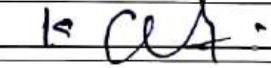
Name	Mr. Abhilash Bellam
Designation	Head - Operation (B2B)
Signature & Seal	 
Date	15 th June 2026

11. WITNESS & ACKNOWLEDGMENT

MITS Representative:

Name	Dr. Venkateswarlu Karumuri
Designation	Single Point of Contact (SPOC)
Signature	
Date	15 th June 2026

For Dattha Institute Representative:

Name	Naga Charan Konidela
Designation	Single Point of Contact (SPOC)
Signature	 
Date	15 th June 2026

EXECUTION CLAUSE

This Memorandum of Understanding is executed on the date of final signature below and shall be effective immediately. Both parties agree to be bound by the terms and conditions herein and to work collaboratively in good faith to achieve the objectives outlined.

Executed on: 15th June 2026

Place: MITS Deemed to be University, Madanapalle.